

Dikaios
Creating legal solutions

UNDERSTANDING YOUR ISSUES

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The Focus Game

- Answer 3 questions
- Take your time to think about each question
- Answer silently
- Remember your answers

Question #1

- Do you know what you want to do with your properties?
 - Yes = We have a Vision (Keep it in your mind)
 - No = We lack a Vision

Question #2

- Do you think that it is important to know what to do with your properties?
 - Yes = We understand our Responsibilities
 - No = We prefer to postpone or avoid our Responsibilities

Question #3

- Are you satisfied with the way your property is used today?
 - Yes = We don't want a Change
 - No = We need a Change

Your Position in the Game

<i>We have a Vision</i>				<i>We don't have a Vision</i>			
<i>We take our Responsibilities</i>		<i>We don't want to feel Responsible</i>		<i>We take our Responsibilities</i>		<i>We don't want to feel Responsible</i>	
<i>We need a Change</i>	<i>We don't need a Change</i>	<i>We need a Change</i>	<i>We don't need a Change</i>	<i>We need a Change</i>	<i>We don't need a Change</i>	<i>We need a Change</i>	<i>We don't need a Change</i>
TAKE ACTION	DESIGN SHELTER	DESIGN DECISION-MAKING	EMPOWER LEADERSHIP	PLAN A FUTURE	WISHFUL THINKING	FIND A COMPASS	WARNING

Awareness

- Properties

- Bricks
- Solid
- Static
- Economics
- Money/Assets

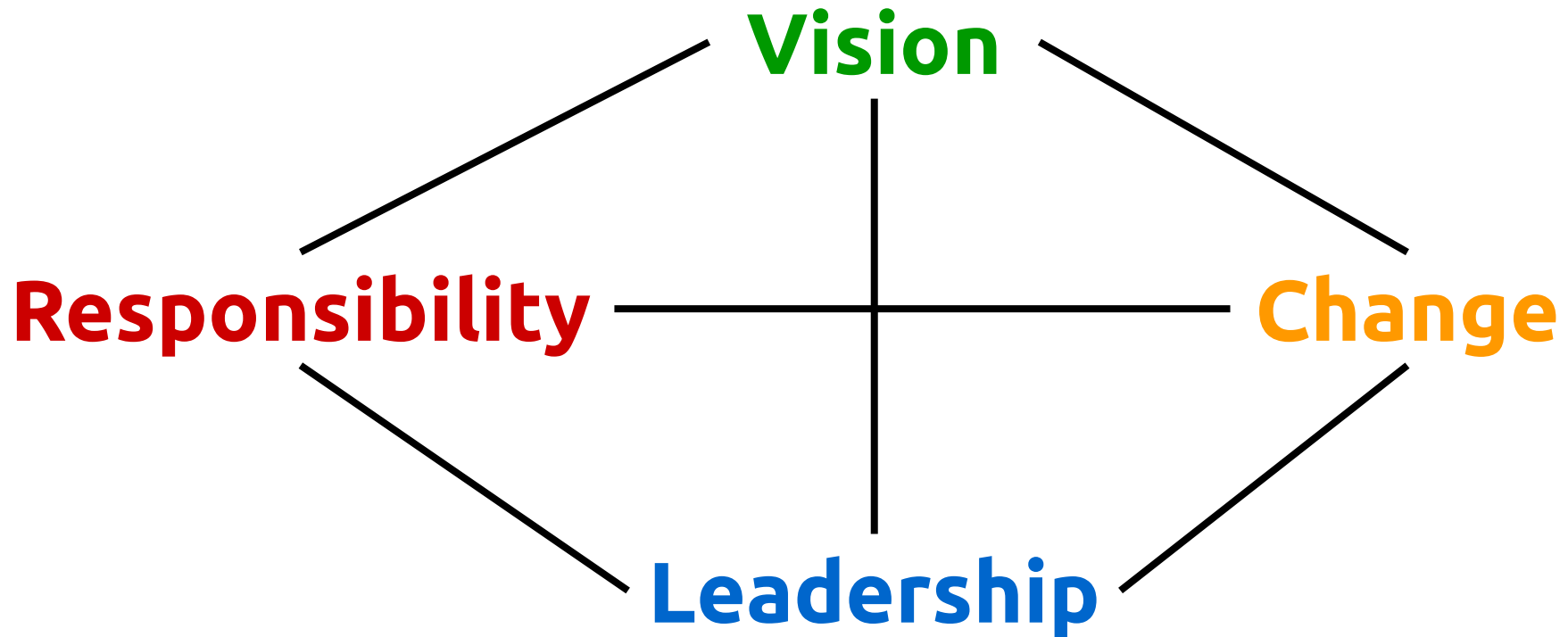
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- Management

- People
- Fluid
- Change
- Leadership
- Interests/Needs



Keywords



Consultants

- How can an outside consultant help you?
- What can a consultant do for you?
- How can you best use a consultant?